

Dr. Waugh's Top Three

	When did you start using it?	Why can you not live/work without it?	When do you use the item?	How do you market it to your patients?	If you could change anything about it, what would it be?
Damon System (Ormco) – Passive Self-Ligating Bracket System	2001	I can't do without this because I am treating to a higher level of excellence across the board for all patients in the practice than ever before.	100 percent of patients in the practice are treated with the Damon System.	We use the marketing video from Ormco in all new patient exams.	I would like a selection of coordinating, reduced Damon archwire sizes (High-Tech Rectangular CuNiti) for patients with smaller mesio-distal tooth widths.
PracticeWorks 9000C 3D	Installed July 2008	I am dependent on the speed, clarity and ease of integration of the 2D digital images and the insight from the low radiation 3D scans.	Daily on all exams, observation patients and progress patients.	Newsletter and office tour.	Adjustable field for 3D scan.
Ezlase 940 Diode Laser (Biolase)	2007	I can solve a variety of soft-tissue problems comfortably and affordably for my orthodontic patients in-house.	Daily for improved access for bracket positioning and tissue overgrowth/hygiene problems and aesthetic contouring.	Internal marketing by staff and treatment coordinators.	Pre-initiated disposable tips.