



**Company:** Align Technology  
**Product line:** Invisalign  
**Website:** aligntech.com  
**Phone number:** 602-742-2000

align |  invisalign® | iTero® | exocad®

**What specific physical characteristics set your aligners apart from others?**

- The Invisalign system’s biomechanical approach moves teeth through bone using a force-driven system to achieve predictable tooth movements. Trimming to each patient’s gum line provides optimal comfort and aesthetics.
- By using patented SmartTrack material, SmartStaging technology and SmartForce features, Invisalign clear aligners can address complex cases with greater predictability and treat children from 6 years old through adults.

**What features make your software and/or doctor dashboard unique and efficient?**

- ClinCheck software supports treatment planning and monitoring.
- ClinCheck Pro with 3D controls provides more precise control to help doctors achieve their treatment goals.
- ClinCheck Live Update for 3D controls enables real-time treatment plan modifications.
- Invisalign Personalized Plan automatically applies a doctor’s treatment preferences for comprehensive cases, enhancing efficiency and treatment planning consistency.

**Are particular scanners required to submit cases? If so, which brands?**

Align accepts case submissions via physical impressions and intraoral scans, but believes doctors benefit most when they utilize the latter. Digital files are currently accepted from the

iTero Element family of scanners and the 3M True Definition and Dentsply Sirona Cerec Omnicam scanners. The 3Shape Trios 2 and Trios 3 scanners, including Trios 3 Basic, are accepted only in certain countries and territories outside the U.S., Japan and China.

**Discuss turnaround time, customer service and other logistical advantages of your aligners.**

- Align’s operations includes 10 facilities across seven countries, plus distribution resources to ensure that it can support customers in their local language and local time zones.
- Align produces nearly 1 million aligners per day, supporting more than 120,000 doctors and 12 million patients.

**How does your company work with doctors who want to incorporate in-house 3D printing?**

Align does not support in-house 3D printing; however, offerings such as the Doctor Subscription Program can address perceived needs that some doctors may have regarding in-house printing. With the subscription program, doctors receive a monthly allotment of aligners to use toward retention and limited “touch-up” treatment.

**Provide average doctor cost per full treatment case, and/or volume-based cost tiers.**

The company elected not to share specifics, but its Advantage Discount Program offers volume-based discounts to Invisalign-trained doctors and is used to calculate costs and access to additional services, including educational events, clinical support and practice development.