



Company: uLab Systems
Product line: uSmile
Website: ulabsystems.com
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What specific physical characteristics set your aligners apart from others?

uSmile clear aligners are created using high-resolution 3D printing with recyclable molds (sub-80 micron), a five-axis trimmer for smooth edges, and Zendura FLX material for predictable outcomes. Doctors can choose scalloped edges or a straight trim at the gingival line for greater retention on every aligner. The antiglare satin finish means the aligners are virtually invisible when worn.

What features make your software and/or doctor dashboard unique and efficient?

The company's uDesign 7.0 release, with uAssist treatment planning, is a comprehensive aligner workflow solution that includes artificial intelligence tools to simplify tooth identification and bracket removal. Advanced Guided Setup enables automated planning according to common arch templates, while Auto Staging creates the steps for sequencing and collision avoidance.

Are particular scanners required to submit cases? If so, which brands?

The uDesign software accepts any high-quality STL file and has validated the following scanners for use with the uLab aligner platform: Medit; iTero; 3Shape Trios; Kavo 500; Primescan; Carestream CS3600, CS3700 and CS3800; Heron IOS and Aoralscan 3.

Discuss turnaround time, customer service and other logistical advantages of your aligners.

Doctors can plan cases in less than 10 minutes or use the company's uAssist team to do it for them. Aligners are received in three to seven business days with the orthodontist's logo on the packaging. Pay-per-aligner pricing enables ordering in "sprints" (segments of the treatment plan) to ensure the case is progressing as planned.

How does your company work with doctors who want to incorporate in-house 3D printing?

Doctors can choose to print aligners in-house or order uSmile aligners from uLab. Within the same case, a doctor can print some aligners and order the rest as needed. The "Quick 3" option gets the patient started right away but has uLab do the work for the rest of the case.

Provide average doctor cost per full treatment case, and/or volume-based cost tiers.

uLab's pay-per-aligner model means there is no upfront case fee, enabling flexibility to use aligners where and when they are needed. With pricing as low as \$18 an aligner and a \$950-per-case ceiling, a moderate case of 40 aligners would cost \$720, while a 60-aligner case would not cost more than \$950. ■