## **Dr. Varghese's Top 4 Products**

	Damon System (Fourth Generation Damon Qs)	Mini-Implants (mini-screws) Vector TAS	Kodak 8000C Digital pan/ceph	Orthotrac prac- tice management software
When did you start using it?	2003	2008	2008	2008
Why can you not live/work without it?	Treatment efficiency, light force mechanics delivering outstanding treatment outcomes with decreased treatment time.	It has opened orthodontics to a new realm of treatment mechanics that could not be utilized before.	Instant view of pan/cephs; better quality X-rays with computer visualization; sub- jects the patient to less radi- ation; capability to enhance the images for improved diagnosis; eliminates the need for a "dark room."	In a paperless office, patient charts to all the documentation and correspondence
When do you use the item?	All full cases	Molar intrusion, molar pro- traction, molar uprighting, maximum anchorage retrac- tion, leveling occlusal cants, closing anterior open bites	All records	Daily (office/home)
How do you market it to your patients?	Patient education at initial visit, Web site, patient referrals	Patient education	Office tour, and Web site	Patient education
If you could change anything about it, what would it be?	Price	Nothing	Need for 3D visualization in some cases (i.e cuspid impaction) – now offered with the Kodak 9000C and other cone-beam computed tomography scanners.	Nothing